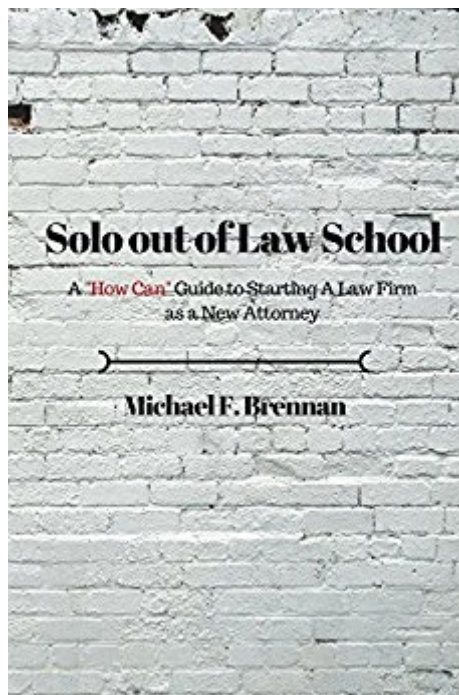


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Solo Out Of Law School: A "How Can" Guide To Starting A Law Firm As A New Attorney



Synopsis

There are plenty of books out there about the practical aspects of opening a law practice. This book is different. Solo out of School is a book for both law students thinking about a solo career and attorneys looking to open their own firms. It's about mindset, motivation, and viewing your solo career with perspective that allows you to see yourself and your work as something you can be proud of. It's not a "how to" guide to starting a law practice. It doesn't say anything about the tools you'll need or whether to open a brick and mortar office. Rather, it's a "how can" guide to developing the mental toughness and right mindset to succeed as a solo attorney. It's a collection of little lessons and simple reminders for when your choice to go solo in the first place come into doubt. Solo out of School is about finding the strength and motivation to keep pushing. By embracing the words on its pages, my hope is that you'll realize, no matter how much you doubt yourself or second-guess your actions, you are good enough to be successful as your own boss.

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Customer Reviews

Definitely not a guide to setting up a law practice, but it does provide some good advice about your attitude and expectations when starting out. Plus, it's a quick read.

I enjoyed this e-book because it gave a good sense of the hopes and fears that accompanied the decision to start your own law firm. It gave me quite a few ideas about how I will translate its teachings into the work that I am doing *now* and that I aim to be doing *later* in my entrepreneurial journey.

I was hesitant about this ebook, but it really has some good tips.

A large part of starting and sustaining a solo law practice is the proper mindset. There are many challenges and obstacles you will face and in starting your own firm. The author identifies potential challenges in opening a firm and offers great perspectives on how to deal with them. He is also honest about what takes to maintain a practice and how to handle set-backs, self-doubt, and what other people think. I found his advice on envisioning your perfect client, building your brand, and defining your own idea of success most helpful. I wish this book was available years ago when I started my firm. I would recommend it to anyone considering going solo into law practice.

I've had the pleasure of working with and getting to know Mike personally and professionally. I can vouch that he practices what he preaches in his book. As a solo financial planner myself for the last 7 plus years, I not only related to Mike's perspective and advice, but it was full of helpful reminders and shared experiences. If you're an aspiring solo attorney, this book will only accelerate your success. And if you're a solo business owner - attorney or not - you'll appreciate Mike's perspective and certainly walk away with a bunch of actionable ideas for your business.

Solo Out of Law School proves itself to be a useful guide to post law school aspirations, especially if you're interested in starting your own law firm. The author takes a *pragmatic* approach versus a *theoretical* approach to *starting a law firm*. This makes the book much more useful than a step-by-step guide. It teaches you the correct mindset to have and what expectations and goals you should set for yourself. With a reasonable and practical approach, the author describes how you should think of law as a business. There are useful tips on sales overall as well as on a micro level, like *knowing your story*. I found this very inspiring as I personally am planning on opening my

own boutique firm that caters to underserved clients. The writing is clear and straight forward. If you're looking for *Law Firms for Dummies*, this isn't the book for you. This is a comprehensive overview on business practices and how to get the most out of your endeavor without losing sight of why you set out to do it or yourself. I highly recommend this book for new lawyers who are toying with the idea of opening a firm or for a law student seeking a more practical way to practice post law school and passing the bar.

This book is for the person who wants to understand how to embrace, or choose not to embrace the challenges that come with being a solo practitioner. It is not so much a how to book, as it is a check on your inner compass on whether solo practice is for you. Very enlightening.

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